



custom-tailored  
call coverage

## Case Study: Long-Term Productivity With Less Overhead

A seven-person group had one hospital contract comprised of several satellite facilities. For overnight coverage, one member of the group would cover calls from 7 p.m. until 7 a.m. daily and then take the next day off. Faced with the retirement of one of its members, the group had started the recruitment process when they were referred to NightShift.

At first, the goal was short-term—NightShift would provide interim coverage while the group found a replacement radiologist. However, the group ran the numbers and soon realized once they took salary, benefits and vacation time coverage into account, permanently outsourcing to NightShift would save over \$125,000 annually. What started out as a short-term solution ended up resulting in long-term savings.

## Making the Shift

There are many reasons why a group may consider hiring a teleradiology provider, from the grueling call schedule to the inability to hire top-notch radiologists to balancing the demands of a hospital-based practice with one's personal life. Many times it just makes economic sense to partner with a reputable provider you can trust with your hospital relationships, medical staff, patients and ultimately your practice. With a proven track record of reliability, quality and value, NightShift is that provider.

“They've been responsive to our individual needs. I'd highly recommend them.”

— Robert Rust, M.D., Radiologist